Japan in the “Global War for Talent”: Changing Concepts of Valuable Foreign Workers and Their Consequences

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Summary
In recent years, under the influence of the “global war for talent,” labor immigration policies in more developed economies (MDE) have been characterized by a dichotomization regarding foreign workers’ skills. While the immigration of highly skilled foreign workers is now being actively promoted, low-skilled immigration is being curbed by increasingly restrictive regulations. According to official immigration policy, Japan is an example par excellence of this pattern among MDE. However, in contradiction to its official immigration policy and like many other MDE, Japan has been experiencing a continuous inflow of non-highly skilled foreign workers and is structurally dependent on them today. This paper analyzes changing concepts of valuable foreign workers in Japan over the last three decades and their consequences. Who exactly a “valuable” foreign worker is is a highly contested question. It lies at the heart of Japan’s immigration policy debates and is embedded in changing ideational perceptions of immigration. Three reform periods in immigration policy and their long-term consequences are analyzed here: (1) the plan for increasing the number of foreign students as part of Japan’s internationalization in the 1980s; (2) the first reform debate in reaction to new irregular immigration around 1990; and (3) the second reform debate in view of Japan’s long-term demographic development in recent years.

Keywords: Japan, immigration, immigration policy, highly skilled workers, foreign students, foreign trainees, nikkeijin, entertainer visa

1. Introduction
We are currently living in the age of the “global war for talent.” Highly skilled workers are a crucial resource needed in order to survive in the face of worldwide competition. Companies and governments are forced to seek them regardless of their nationality or ethnicity. Certain experts want us to believe this, at least, and their efforts have been very successful so far (Brown and Tannock 2009: 378–382). Promoting the Anglo-Saxon economies as models worth copying, their argument has been especially influential in continental Europe in recent years (Doomernik, Koslowski and Thranhardt 2009: 4–7). In Japan, too, the importance of accepting highly skilled foreign workers is common sense in policy making (Iguchi 2001: 18; Kamibayashi 2006: 172).